

Have You Asked For What You Want At Work?

If I had only asked! Does this phrase sound familiar? I'm sure you know how hard it is to ask for what you want at work, especially when we know others that have asked and received what they wanted.

I remember some years ago, I decided to quit a job and take some time off from work to nurture my eleven year old daughter. I had been traveling in my job throughout the United States, Hawaii and Canada, every since she was 3 months old. Needless to say I was tired of the airplanes, high heels, suits, hotels, and meeting new and exciting people. I felt the time had come to change directions.

After being home for a couple of months I decided to seek a part-time job closer to home. I wrote a letter to a company that was five miles from my home. I found out the name of the hiring manager and addressed the letter directly to her, indicating my experience level and the type of Human Resources position I was looking for. I also informed her that I was immediately available and if they were in need of someone with my experience, to please contact me for a more in-depth conversation regarding the available position.

Within a two week period of time I received a call from the company. I have to admit I had my doubts that I would not hear from them, but a little voice told me to at least ASK. So I did, and look what happened. I started working for them within the next couple of weeks.

Many times, fear holds us back from asking. Since that time, whenever I have doubts about asking for what I want, I simply ask myself, "What do I have to lose?" Once I ask the question, I always get the same answer, which is, "I have NOTHING to lose."

Test it and see what happens. There are lots of things you can ask for, including:

- if a company is hiring
- if your resume has been received or reviewed
- smart questions during an interview to help you land the job you want
- more money
- a promotion
- a temporary or part-time assignment
- more flexible hours
- a new title
- recognition
- And much more.....

You can ask for whatever you want. Just be positive, prepared and persistent. Become someone who gets what they want at work.

Remember: If you don't ask, you don't receive!

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About the author: Brenda Ferguson, "The Interview Queen," is inspiring, motivating and empowering - but most importantly, she's effective. A speaker and author on the topic of interviewing, Brenda delivers insights and principles that are proven to achieve CAREER SUCCESS. Brenda publishes the weekly Career Talk ezine. If you're ready to ATTRACT amazing career success, take your career to the next level, and stand out from your competition, get Brenda's FREE WEEKLY TIPS by going NOW to www.theinterviewqueen.com!

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